

# Hale Products Sales/Customer Service Support Matrix

## Hale

Tel: 610-825-6300

Tel: 800-220-4253

Sales Fax: 610-825-6440/610-832-8443

Order Entry Fax: 610-825-9615

## Class 1

Tel: 352-629-5020

Tel: 800-533-3569

Sales Fax: 800-520-3473

Sales Fax: 352-629-2902

4/18/08

| Title                                                              | Name                                       | Extension          | Location       |
|--------------------------------------------------------------------|--------------------------------------------|--------------------|----------------|
| Vice President Marketing/Sales.                                    | Bruce Lear                                 | 1105               | Hale & Class 1 |
| Operations and Service Director                                    | John Kurish                                | 1021               | Hale           |
| FSG Import/Export Gov. Compliance Manager                          | Pat Robin                                  | 1401               | Hale & Class 1 |
| Technical Customer Service Manager                                 | Paul Williams                              | 1690               | Hale           |
| Technical Service Rep                                              | Doug Balco                                 | 1421               | Hale           |
| Technical Service Rep                                              | Steve Phipps                               | 1162               | Hale           |
| Technical Service Rep                                              | Sal Natale                                 | 1432               | Hale           |
| Technical Service Rep                                              | Bill Dellandre                             | 1449               | Hale           |
| Manager, Product Training                                          | Ric Tull                                   | 1495               | Hale           |
| Senior Customer Order Entry Rep                                    | Debbie Miller                              | 1694               | Hale           |
| OEM Account Manager                                                | John Costello                              | 1692               | Hale           |
| Senior Customer SVC/Warranty Returns Rep                           | Jonnie Isanski                             | 1222               | Hale           |
| Manager Marketing Services                                         | Rita Leonard                               | 1497               | Hale & Class 1 |
| National OEM Sale Manager                                          | Dave Guynn                                 | 201                | Hale & Class 1 |
| National Field Sales Manager                                       | Jon Moore                                  | 1504               | Hale & Class 1 |
| Operations and Service Director                                    | Dave Masterson                             | 405                | Class 1        |
| Manager, Sales & Customer Service                                  | Russ Walker                                | 887                | Class 1        |
| Sales Support Supervisor                                           | Aimee Thomas                               | 187                | Class 1        |
| Sales Associate                                                    | Sakina Gonzales                            | 889                | Class 1        |
| Sales Associate                                                    | Ashley Appleby-Kennard                     | 206                | Class 1        |
| Sales Specialist                                                   | Rich Haldeman                              | 891                | Class 1        |
| OEM Account Manager                                                | Chuck Hutchins                             | 171                | Class 1        |
| OEM Account Manager                                                | Dawn Thompson                              | 800                | Class 1        |
| Customer Service/RMAs                                              | Jerry Brandt                               | 438                | Class 1        |
| International & Fed. Government Sales Mgr.                         | Melinda Freeman                            | 416                | Hale & Class 1 |
| International Sales Associate                                      | Carlos Otero                               | 880                | Hale & Class 1 |
| REPS                                                               | TERRITORIES                                | PHONE              | EXTENSION      |
| <b>South Central Regional Manager</b>                              | LA, AR, MO, TX, OK, KS, NE, HI, CO, NM     | Tel: 610-925-6300  | 1500           |
| Marvin Johns                                                       |                                            | Cell: 580-362-5442 |                |
| <a href="mailto:mjohns@idexcorp.com">mjohns@idexcorp.com</a>       |                                            |                    |                |
| <b>Northeast Regional Manager</b>                                  | ME, NH, VT, CT, NY, NJ, RI, DE, DC, MD, MA | Tel: 610-825-6300  | 1504           |
| Jon Moore                                                          |                                            | Cell: 757-710-0432 |                |
| <a href="mailto:jmoore@idexcorp.com">jmoore@idexcorp.com</a>       |                                            |                    |                |
| <b>Midwest Regional Sales Manager</b>                              | IN, OH, PA, WV, MI, KY                     | Tel: 610-825-6300  | 1802           |
| Shawn Kelly                                                        |                                            | Cell: 610-636-5985 |                |
| <a href="mailto:skelly@idexcorp.com">skelly@idexcorp.com</a>       |                                            |                    |                |
| <b>Western Regional Sales Manager</b>                              | CA, WA, OR, NV, UT, WY, AZ, ID             | Tel: 800-220-4253  | 1142           |
| Bryce Andersen                                                     |                                            | Cell: 530-383-8054 |                |
| <a href="mailto:bandersen@idexcorp.com">bandersen@idexcorp.com</a> |                                            |                    |                |
| <b>Southern Regional Sales Manager</b>                             | VA, NC, SC, GA, AL, MS, TN, FL             | Cell: 864-872-4182 | 1507           |
| Bruce Senn                                                         |                                            |                    |                |
| <a href="mailto:bsenn@idexcorp.com">bsenn@idexcorp.com</a>         |                                            |                    |                |
| <b>OEM Account Manager</b>                                         |                                            | Tel: 610-825-6300  | 1283           |
| Ron Vezzani Jr                                                     |                                            | Cell: 412-720-2326 |                |
| <a href="mailto:rvezzani@idexcorp.com">rvezzani@idexcorp.com</a>   |                                            |                    |                |
| <b>OEM Account Manager</b>                                         |                                            | Tel: 610-825-6300  | 1284           |
| Mike Purvis                                                        |                                            | Cell: 757-620-4346 |                |
| <a href="mailto:mpurvis@idexcorp.com">mpurvis@idexcorp.com</a>     |                                            |                    |                |
| <b>Midwest OEM Sales Manager</b>                                   |                                            | Tel: 920-380-0940  |                |
| Rod Riska                                                          |                                            | Cell: 920-419-6905 |                |
| <a href="mailto:rriska@idexcorp.com">rriska@idexcorp.com</a>       |                                            |                    |                |
| <b>Midwest Sales Agents</b>                                        | MN, ND, SD, WI, MI, NE, IL                 | Tel: 320-234-7096  |                |
| <b>JRL Marketing</b>                                               |                                            |                    |                |
| Jerry Haden                                                        |                                            | Tel: 320-234-7096  |                |
| <a href="mailto:jhayden@hutchtel.net">jhayden@hutchtel.net</a>     |                                            | Cell: 612-991-6160 |                |
| Bob Johnson                                                        |                                            |                    |                |
| <a href="mailto:rbjk@earthlink.net">rbjk@earthlink.net</a>         |                                            | Cell: 816-668-3511 |                |